

# SUMMER SEARCH 2008: A YEAR OF GROWTH

---

**Fiscal Year 2008 was the first year in Summer Search's Five-Year Strategic Growth Plan, based on:**

- » **Need:** At our current size, we can only reach and serve a fraction of the motivated, altruistic students in our existing program sites.
- » **Track Record:** Our unique program model has demonstrated exceptional and lasting impact.
- » **Scalability:** Summer Search is already one of the top 70 youth development nonprofits in the country in terms of scale. We have strong second-generation leadership, financial stability, and a highly committed volunteer base.

## FIVE-YEAR GROWTH PLAN: 2008-2012

**GOAL:** Deepen our impact in the communities we already serve (rather than open new sites)

**TARGET:** *Serve 2000+ students per year at 7 existing sites (up from 733 in Fiscal Year 2007)*

**GOAL:** Every student gets the real Summer Search experience!

**TARGET:** *Maintain & improve performance against program quality and impact measures*

**GOAL:** Build a strong organization for lasting national change

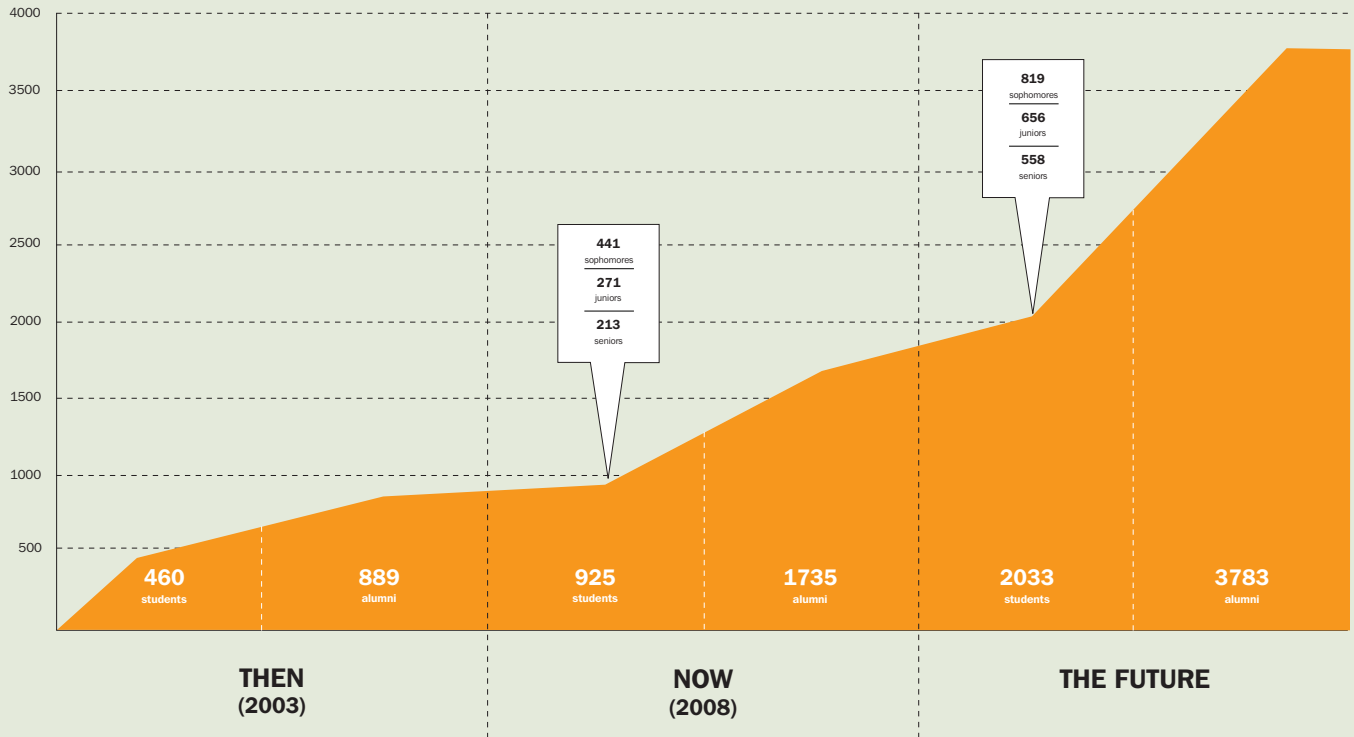
**TARGET:** *Grow our supporter base and annual giving program to sustain program expenses of ~\$17 million per year by 2012 (up from \$8.15 million in Fiscal Year 2007)*

## What might Summer Search look like at scale?

- » We will remain focused on what we know: leadership development for low-income students.
- » We can increase the depth and scale of our impact most effectively by serving more students in our current locations (rather than by opening new sites).
- » A strategic investment in growing our organizational capacity will ensure Summer Search's long-term sustainability while positioning us to reach for the next phase, as a major national force for change.

Ultimately, our vision is to make our uniquely effective leadership development program available to every low-income student with the desire to transform their life, break the cycle of poverty for their family, and create positive change in their communities.

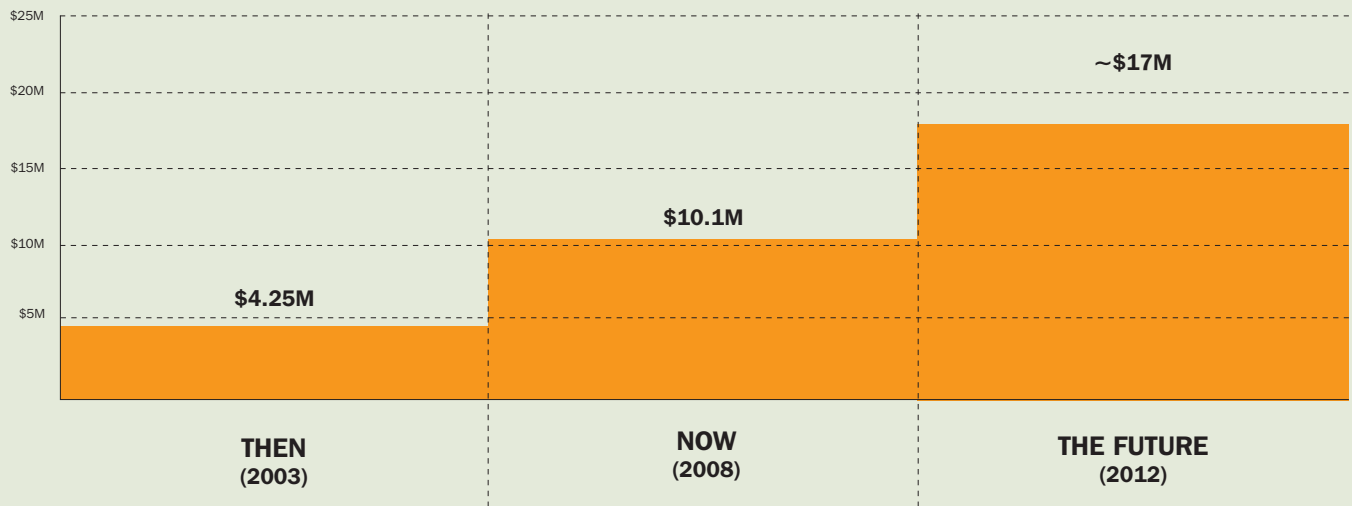
## Students & Alumni



## Program Sites & Full-Time Employees



## Annual Operating Expenses\*



\*(See page 46 for detailed Financial Statements)